

MegaMeeting.com – Client Testimonials

Testimonial #1

According to **Michael Lavespere** of **Executrain of Houston®**, his company's use of WebEx and Live Meeting were cutting dramatically into profit margins, so he began looking for a better solution—preferably one with Video capability. At the time, neither WebEx nor Live Meeting offered video capabilities (only desktop sharing), but MegaMeeting did.

Other selling points for Executrain were that MegaMeeting does not require the user to download any plug-ins, which may not be allowed on some company networks. Also, their clients no longer need to send Full Time Employees (FTE) away for any aspect of training. All training can now be delivered to the desktop via MegaMeeting.com.

“As a Learning Solution Provider to a large target market (with lots of competition), I was seeking the next competitive advantage. MegaMeeting brought that to the table with the Enterprise Solution, which we were able to purchase for unlimited use by our staff.

“We are now able to deliver synchronous online training with a live instructor to many students with no boundaries. In addition to delivery of training, our sales force demos our product to potential clients, and we are able to effectively have staff meetings with all remote locations.”

“I can not speak highly enough of MegaMeeting—their staff, engineers, and the price point! MegaMeeting has made the world smaller! Our clients love this web-based solution and the one word we keep hearing from them is simply ‘Wow!’

Michael Lavespere—*Director of Operations, ExecuTrain of Houston®*

Testimonial #2

One of the first heavy corporate users of MegaMeeting.com, **Tim McMahon** of **McMahon WorldWide Sales Performance** researched and/or sampled dozens of other existing video web conferencing solutions before embracing MegaMeeting.com.

According to McMahon, there were three specific criteria that had him choose MegaMeeting.com. One critical and unique factor is that it does not require software or .dll downloads by users, which is a must in a corporate firewall environment. A second important feature was MegaMeeting.com's unlimited use pricing, which McMahon considers the only cost-effective video or web conferencing solution in the marketplace. Finally, the quality of its video is smooth and high resolution, which allows for multiple video streams.

“Megameeting.com enabled us to develop a powerful new consulting/training business model in which we blend live classroom training with a continuous program of interactive videoconference training events, accessible by participants from virtually any location. The ability to offer this kind of programming has become a significant source of competitive advantage for us in the sales training marketplace.

"Using MegaMeeting.com, we can conference with clients from company locations, home offices, and even hotel rooms as they travel - anywhere in the world where there is a good Internet connection. This approach is much more interesting and engaging and the chat facility let's participants interact easily with the program. The excellent, clear video combined with 'traditional' web conferencing capabilities is being well received by our clients."

-Tim McMahon — Principal, *McMahon WorldWide Sales Performance*

Testimonial #3

Ron Doore researched various video/web conferencing technology and companies via the Internet in search of a tool he and his staff could use to communicate among themselves and with clients while away from the office. With MegaMeeting.com he says he found a very complete, helpful solution with a great mix of product features and cost effective pricing. The final selling points for him were cost and that there was no software for any one to purchase or download.

"We have been able to use MegaMeeting.com for staff meetings, client appointments, and general communications while staff are traveling. This is starting to save our department a lot in travel, meals, lodging refunds. Our clients think that it is amazing that we can talk and see them from 30-300 miles away and that they can still get the service they need from us."

Ron Doore—*Business Consultant, R&M Enterprises*

Testimonial #4

"How can you be two places at once?" Megameeting.com.

"When the opportunity to create an inspiring solution for the family of one of Midland Lutheran's students came up, I searched for a reliable, cost effective solution. I went to MegaMeeting.com's website, and was very impressed by the customer service representative that I worked with. She went above and beyond to insure the web cast was a success."

"Not only did MegaMeeting.com offer a reliable, cost effective solution, the ease of use and QUALITY customer service made it simple. Megameeting.com made all the difference in turning a scheduling conflict into a magical lifetime memory for our student. I could not have asked for a better solution!"

-Jon Fredricks --Director of Public Relations, *Midland Lutheran College*

Testimonial #5

"We researched numerous other video conferencing technologies before we chose to work with MegaMeeting.com. Their flat fee subscription for video conferencing and totally web based technology made it a very good solution for Rexair. Adding this step to our process has allowed us to drastically cut the duty cost that is paid on materials shipped back to us in Michigan."

Paul Booth.—Senior Network Administrator, *Rexair, Inc.*

Testimonial #6

"It's as if we are sitting right next to our clients, whether we are a few miles away or half way across the country, when we use MegaMeeting.com. The technology allows us to access dentists' workstations in two clicks and is much simpler than PC Anywhere or related products. It's like working without walls and dentists have really been blown away by the personal touch that's possible with this technology."

Rich Hirschinger, D.D.S.—Owner/founder of *www.DDS.com*

Testimonial #7

"Communications between our Salt Lake and Seattle offices have been greatly enhanced by MegaMeeting.com video conferencing services and Mitel audio conferencing. Having the ability to both see and hear each other during meetings, as well as being able to give PowerPoint presentations for informational and training purposes, helps us feel better connected and unified as a company. As a result of this technology, our need to travel between offices has been greatly reduced, which has already saved us thousands of dollars."

Saul Rothschild, Information Systems Manager, *Steel Encounters, Inc.*